Buying used Ophthalmic Equipment

When you are in the early stages of building your eye care practice you have to decide if you are going to buy new or buy Ophthalmic Used Equipment. It can make quite a difference in how much starting funds you will have left for other things. If you spend all of your money on your equipment, then you will not be able to spruce up your office to provide your clients with a pleasant environment. Eye care professionals are not as feared as dentists but it is still a good idea to make your clients as relaxed as possible. That being said, if you have the budget to spend on equipment then it is always best to buy new equipment. You know that you are the first person to use it, so with less wear and tear it will last for a long time. Also, any manufacturer’s warranties will still have plenty of time left on them, in case you run into trouble. It is not unheard of to need Ophthalmic Technicians to check out your new equipment. The machines are so delicate and have to do such precision tasks that even a small error can have large consequences.

Many Ophthalmic Manufacturers and distributors will offer used equipment at a substantial discount. If you do not have the budget to buy new then used is the right way to go. You do not have to worry that the quality of the product will be lower than new equipment though. Any company that sells used equipment will have trained Ophthalmic Technicians to test all of the equipment and ensure that they are up to the task at hand. Most companies will keep a large inventory of used and new parts, so they can make the equipment like new again. The manufacturers warranty may have run its course but used equipment will generally carry a 30 to 90 day warranty. That is plenty of time to test out the equipment and find all the bugs that may be present. When Buying Used Ophthalmic Equipment, you need to ask a few questions about the return policy and the warranty but that should be done with any large purchase.

Ophthalmic Instrument Repairs are an important step in proper maintenance of the machines. A trained technician will come out to your place of operation and do the repairs on site or if needed, take the instrument back to the shop. They will usually call ahead to make sure that they work around your schedule. Used equipment will have to be maintained more often and will probably need repairs sooner. That cost is more than offset by the money saved and when properly maintained, a used machine can do just as good of a job as the new machines.